2004 Montana CHIP Provider Survey



Children's Health Insurance Plan

Montana Department of Public Health & Human Services Health Care Resources Bureau Prepared by Greg D. Adams, Ph.D.

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Overview

Through a competitive bid process, Nth-Degree Analytics of Bozeman, MT, was awarded a contract by the Montana Department of Public Health & Human Services (DPHHS) to survey participating providers with Montana's Children's Health Insurance Plan (CHIP), administered by Blue Cross Blue Shield of Montana (BCBS). The survey's purpose is to assess providers' impressions of the quality of claims processing, authorization/review procedures, and BCBS's relations with providers.

In mid-June 2004, Nth-Degree Analytics, working with DPHHS, mailed out a one-page survey to all 3,431 registered Montana CHIP providers (3,277 individual providers and 154 facilities). The version of the survey sent to facility providers contained slightly different "provider background" questions than the version sent to individuals, for obvious reasons (see Appendix B for survey content). Both surveys asked respondents to rate BCBS's administration of CHIP in terms of claims processing, utilization review, and general service and support.

As of July 19, a total of 1,626 valid surveys were returned, including 1,504 from individuals and 122 from facilities. After accounting for other surveys returned as undeliverable or from respondents who did not complete the survey (typically because of self-claimed ineligibility), the survey had a **response rate of 47% for individuals and 79% for facilities.**

Significant Findings

High Ratings for CHIP and BCBS. On virtually every subject in the survey, the most common rating given to BCBS was "good," with "excellent" usually being the second-most common response (options were: excellent, good, fair, poor). Percentage of "poor" ratings is small, usually in the low single digits for most items. Respondents were most pleased with the **simplicity of filing** claims and the **promptness of paying** claims. Respondents were less pleased with the **extent of services covered**, **amount of reimbursement**, and each item pertaining to **utilization review**.

Abundance of 'No Opinion'. Over a third of respondents did not rate BCBS on any of the items in the survey, often due to an absence of experience with CHIP patients. An additional 50% of respondents did not have opinions on any of the **utilization review** items.

Differences Across Types of Practice. Mental Health Care and **Physical/Occupational Therapy** providers gave higher ratings than other providers. **Physicians** tended to give lower ratings.

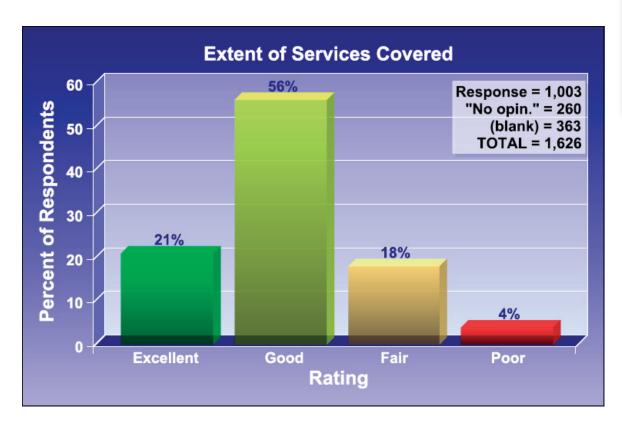
Geographic Differences. Providers from **Missoula** gave lower ratings than elsewhere in the state. This might be attributable to outlier effects caused by a person/office apparently returning identical surveys on behalf of several providers, most likely all within a single office.

"Self-Billers" Pleased. Providers who handle their own billing rated BCBS significantly higher than those who handle billing through staff or other third parties. This may suggest that those with more direct experiences with BCBS are more satisfied with the company's administration of CHIP.

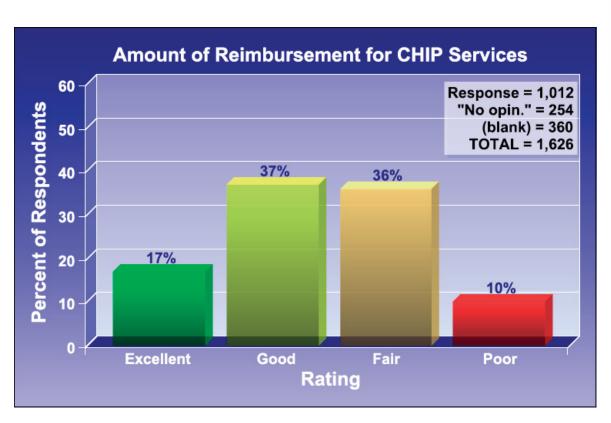
Coverage of Family Mental Health Care. Numerous mental health care providers commented on the need to see families, including having separate sessions with the parents, for the treatment of a child. Several requested code 90846 be covered by CHIP.

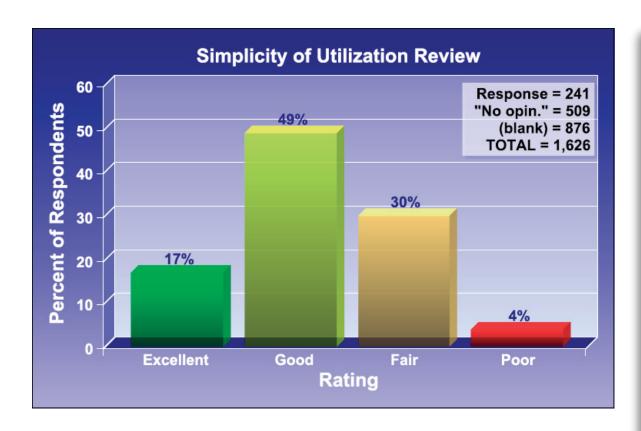
Frustration with BCBS Communications. A few respondents complained about problems with the new BCBS voice response phone system. One or two additional respondents complained about other communications issues.

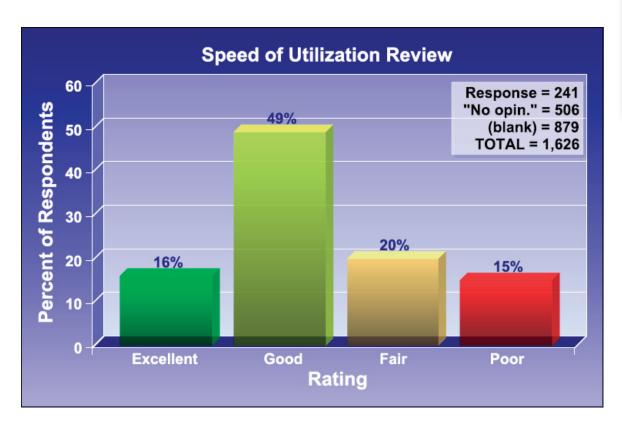


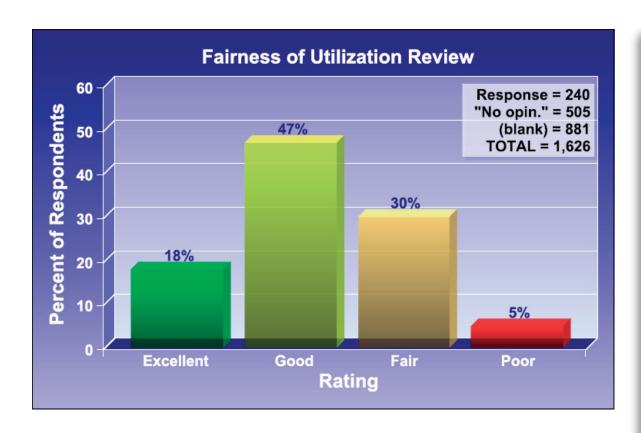


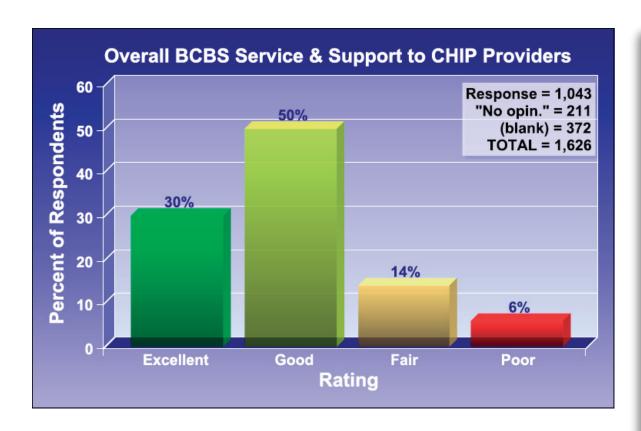












	Excellent	Good	Fair	Poor	Total	n
ALL INDIVIDUALS	38%	50%	10%	2%	100%	887
Type of Practice						
Chemical Dependency	46%	39%	8%	8%	100%	13
Mental Health Care	50%	43%	6%	1%	100%	234
Nurse Practitioner	32%	61%	6%	0%	100%	31
• Physical & Occupational Therapy	48%	48%	4%	0%	100%	56
• Physician	33%	52%	13%	2%	100%	379
Physician Assistant	39%	58%	4%	0%	100%	26
Podiatry	70%	30%	0%	0%	100%	10
Speech & Audiology	30%	55%	10%	5%	100%	20
Vision Services	29%	62%	9%	0%	100%	69
Other	30%	63%	7%	0%	100%	27
County						
Cascade	43%	48%	8%	2%	100%	61
Flathead	42%	41%	14%	4%	100%	86
• Gallatin	57%	40%	1%	1%	100%	82
Lewis & Clark	54%	37%	9%	0%	100%	70
Missoula	32%	42%	24%	2%	100%	136
Ravalli	49%	49%	3%	0%	100%	33
Silver Bow	43%	53%	5%	0%	100%	40
Yellowstone	40%	50%	9%	1%	100%	109
• Other	27%	67%	5%	1%	100%	232
Avg. Number of CHIP Patients p	er Week					
0 CHIP Patients	38%	56%	6%	1%	100%	144
1-4 CHIP Patients	41%	49%	7%	2%	100%	566
• 5-10 CHIP Patients	26%	46%	26%	1%	100%	106
11+ CHIP Patients	37%	48%	11%	4%	100%	27
Who Handles Billing						
• own self	52%	38%	8%	2%	100%	165
in-office staff	35%	53%	11%	1%	100%	543
out-source/other	35%	59%	6%	1%	100%	144

Of the 1,504 individuals responding to the survey, 529 (35%) did not rate Blue Cross Blue Shield on any item. Of the 975 individuals rating Blue Cross Blue Shield on at least one item, 887 (91%) gave an opinion for "Simplicity of claim-filing process."

Table 1b. Simplicity of Claims-Filing Process (Facilities)								
	Excellent	Good	Fair	Poor	Total	n		
LL FACILITIES	37%	48%	13%	3%	100%	10		
ype of Practice								
Chemical Dependency	100%	0%	0%	0%	100%			
Community Clinic	33%	50%	17%	0%	100%			
Health Department	33%	50%	11%	6%	100%	1		
Hospital	38%	50%	10%	3%	100%	4		
Laboratory	75%	25%	0%	0%	100%	7		
Mental Health Center	33%	33%	33%	0%	100%			
Surgery Center	57%	43%	0%	0%	100%			
Vision Clinic	0%	63%	38%	0%	100%			
Other	33%	42%	17%	8%	100%	1		
Outer	33%	42%	1/90	070	100%	1		
ounty								
Cascade	38%	13%	50%	0%	100%			
Flathead	20%	60%	0%	20%	100%			
Gallatin	80%	20%	0%	0%	100%			
Lewis & Clark	50%	38%	13%	0%	100%			
Missoula	40%	20%	20%	20%	100%			
Ravalli	33%	67%	0%	0%	100%			
Silver Bow	0%	100%	0%	0%	100%			
Yellowstone	33%	67%	0%	0%	100%			
Other	37%	51%	10%	2%	100%	4		
vg. Number of CHIP Patie	nts per Week							
0 CHIP Patients	20%	60%	20%	0%	100%			
1-10 CHIP Patients	37%	50%	12%	1%	100%	7		
11-50 CHIP Patients	50%	50%	0%	0%	100%			
50+ CHIP Patients	25%	50%	25%	0%	100%			

Of the 122 facilities responding to the survey, 18 (15%) did not rate Blue Cross Blue Shield on any item. Of the 104 facilities rating Blue Cross Blue Shield on at least one item, 101 (97%) gave an opinion for "Simplicity of claim-filing process."

	Excellent	Good	Fair	Poor	Total	n
ALL INDIVIDUALS	21%	56%	18%	4%	100%	904
Type of Practice						
Chemical Dependency	31%	39%	23%	8%	100%	13
• Mental Health Care	29%	42%	22%	6%	100%	248
Nurse Practitioner	17%	66%	17%	0%	100%	35
• Physical & Occupational Therapy	38%	47%	13%	2%	100%	55
Physician	14%	66%	17%	3%	100%	378
Physician Assistant	25%	61%	14%	0%	100%	28
Podiatry	30%	30%	30%	10%	100%	10
Speech & Audiology	25%	35%	20%	20%	100%	20
Vision Services	23%	68%	9%	0%	100%	66
• Other	14%	46%	36%	4%	100%	28
County						
Cascade	29%	46%	21%	4%	100%	68
Flathead	26%	52%	19%	3%	100%	91
Gallatin	20%	62%	17%	1%	100%	84
Lewis & Clark	25%	54%	15%	6%	100%	68
Missoula	19%	59%	19%	4%	100%	140
Ravalli	21%	50%	21%	9%	100%	34
Silver Bow	25%	50%	20%	5%	100%	40
Yellowstone	21%	56%	21%	2%	100%	101
Other	19%	61%	16%	5%	100%	240
Avg. Number of CHIP Patients p	er Week					
0 CHIP Patients	21%	56%	20%	3%	100%	130
1-4 CHIP Patients	23%	53%	19%	5%	100%	589
• 5-10 CHIP Patients	14%	74%	11%	2%	100%	113
11+ CHIP Patients	18%	57%	21%	4%	100%	28
Who Handles Billing						
• own self	34%	42%	19%	6%	100%	166
in-office staff	19%	61%	18%	3%	100%	555
out-source/other	16%	61%	19%	4%	100%	148

Of the 1,504 individuals responding to the survey, 529 (35%) did not rate Blue Cross Blue Shield on any item. Of the 975 individuals rating Blue Cross Blue Shield on at least one item, 904 (93%) gave an opinion for "Extent of services covered."

Table 2b. Extent of Services (Facilities)									
	Excellent	Good	Fair	Poor	Total	n			
ALL FACILITIES	20%	54%	22%	4%	100%	99			
Type of Practice									
Chemical Dependency	100%	0%	0%	0%	100%	1			
Community Clinic	17%	67%	17%	0%	100%	6			
Health Department	20%	60%	13%	7%	100%	<i>15</i>			
Hospital	18%	55%	25%	3%	100%	40			
Laboratory	50%	50%	0%	0%	100%	4			
Mental Health Center	33%	33%	0%	33%	100%	3			
Surgery Center	43%	57%	0%	0%	100%	7			
Vision Clinic	0%	44%	56%	0%	100%	9			
Other	8%	50%	33%	8%	100%	12			
County									
Cascade	13%	38%	50%	0%	100%	8			
Flathead	0%	40%	60%	0%	100%	5			
Gallatin	40%	60%	0%	0%	100%	5			
Lewis & Clark	50%	13%	38%	0%	100%	8			
Missoula	0%	60%	0%	40%	100%	5			
Ravalli	67%	33%	0%	0%	100%	3			
Silver Bow	0%	75%	0%	25%	100%	4			
Yellowstone	14%	57%	29%	0%	100%	7			
Other	20%	63%	15%	2%	100%	46			
Avg. Number of CHIP Patient	ts per Week								
0 CHIP Patients	17%	83%	0%	0%	100%	6			
1-10 CHIP Patients	19%	58%	21%	1%	100%	72			
11-50 CHIP Patients	33%	33%	17%	17%	100%	6			
50+ CHIP Patients	0%	25%	50%	25%	100%	4			

Of the 122 facilities responding to the survey, 18 (15%) did not rate Blue Cross Blue Shield on any item. Of the 104 facilities rating Blue Cross Blue Shield on at least one item, 99 (95%) gave an opinion for "Extent of services covered."

	Excellent	Good	Fair	Poor	Total	n
ALL INDIVIDUALS	35%	47%	14%	4%	100%	888
Type of Practice						
Chemical Dependency	25%	42%	33%	0%	100%	12
• Mental Health Care	50%	35%	15%	0%	100%	235
Nurse Practitioner	38%	47%	16%	0%	100%	32
Physical & Occupational Therapy	41%	52%	7%	0%	100%	56
Physician	27%	50%	14%	8%	100%	381
Physician Assistant	31%	65%	4%	0%	100%	26
Podiatry	30%	60%	10%	0%	100%	10
Speech & Audiology	32%	47%	16%	5%	100%	19
Vision Services	30%	57%	13%	0%	100%	69
Other	35%	50%	12%	4%	100%	26
County						
Cascade	37%	44%	16%	3%	100%	62
Flathead	46%	39%	12%	2%	100%	89
Gallatin	45%	49%	6%	0%	100%	83
Lewis & Clark	41%	45%	13%	0%	100%	68
Missoula	27%	40%	14%	20%	100%	136
Ravalli	44%	44%	12%	0%	100%	32
Silver Bow	36%	50%	15%	0%	100%	40
Yellowstone	40%	47%	15%	2%	100%	108
Other	31%	54%	15%	1%	100%	232
Avg. Number of CHIP Patients p	er Week					
0 CHIP Patients	30%	59%	11%	0%	100%	146
1-4 CHIP Patients	39%	44%	14%	2%	100%	567
• 5-10 CHIP Patients	24%	39%	13%	24%	100%	105
11+ CHIP Patients	33%	44%	19%	4%	100%	27
Who Handles Billing						
own self	54%	35%	10%	2%	100%	166
in-office staff	30%	51%	14%	6%	100%	535
out-source/other	32%	51%	17%	1%	100%	152

Of the 1,504 individuals responding to the survey, 529 (35%) did not rate Blue Cross Blue Shield on any item. Of the 975 individuals rating Blue Cross Blue Shield on at least one item, 888 (91%) gave an opinion for "Promptness with which claims are paid."

Table 3b. Prom	ptness of C	laim P	rocess	ing (Fa	acilities)	
	Excellent	Good	Fair	Poor	Total	n
ALL FACILITIES	13%	36%	39%	12%	100%	102
Type of Practice						
Chemical Dependency	100%	0%	0%	0%	100%	1
Community Clinic	50%	33%	17%	0%	100%	6
Health Department	35%	53%	12%	0%	100%	<i>17</i>
Hospital	29%	62%	7%	2%	100%	42
Laboratory	75%	25%	0%	0%	100%	4
Mental Health Center	67%	33%	0%	0%	100%	3
Surgery Center	57%	29%	14%	0%	100%	7
Vision Clinic	0%	63%	25%	13%	100%	8
Other	33%	42%	17%	8%	100%	12
County						
Cascade	25%	25%	38%	13%	100%	8
Flathead	0%	80%	20%	0%	100%	5
Gallatin	80%	20%	0%	0%	100%	5
Lewis & Clark	63%	38%	0%	0%	100%	8
Missoula	60%	20%	0%	20%	100%	5
Ravalli	33%	67%	0%	0%	100%	3
Silver Bow	25%	75%	0%	0%	100%	4
Yellowstone	33%	33%	33%	0%	100%	6
Other	28%	64%	6%	2%	100%	50
Avg. Number of CHIP Patier	its per Week					
0 CHIP Patients	20%	80%	0%	0%	100%	5
1-10 CHIP Patients	36%	52%	9%	3%	100%	<i>75</i>
11-50 CHIP Patients	33%	67%	0%	0%	100%	6
50+ CHIP Patients	25%	75%	0%	0%	100%	4

Of the 122 facilities responding to the survey, 18 (15%) did not rate Blue Cross Blue Shield on any item. Of the 104 facilities rating Blue Cross Blue Shield on at least one item, 102 (98%) gave an opinion for "Promptness with which claims are paid."

	Excellent	Good	Fair	Poor	Total	n
ALL INDIVIDUALS	18%	37%	36%	10%	100%	910
Type of Practice						
Chemical Dependency	23%	31%	31%	15%	100%	13
Mental Health Care	31%	38%	24%	7%	100%	242
Nurse Practitioner	12%	53%	32%	3%	100%	34
• Physical & Occupational Therapy	36%	42%	22%	0%	100%	55 55
• Physician	7%	34%	45%	14%	100%	392
Physician Assistant	16%	36%	40%	8%	100%	25
Podiatry	30%	30%	20%	20%	100%	10
Speech & Audiology	20%	20%	45%	15%	100%	20
Vision Services	17%	45%	36%	1%	100%	69
Other	15%	42%	31%	11%	100%	26
County						
Cascade	28%	27%	27%	18%	100%	66
Flathead	28%	36%	29%	8%	100%	92
Gallatin	16%	27%	49%	9%	100%	82
Lewis & Clark	16%	46%	30%	7%	100%	69
Missoula	18%	27%	39%	16%	100%	137
Ravalli	21%	42%	30%	6%	100%	33
Silver Bow	23%	30%	38%	10%	100%	40
Yellowstone	14%	28%	53%	4%	100%	116
Other	15%	50%	28%	8%	100%	235
A N. I. COUTD D.I.	347					
Avg. Number of CHIP Patients p		250/	470/	70/	1000/	1.10
0 CHIP Patients	12%	35%	47%	7%	100%	146
1-4 CHIP Patients	21%	37%	31%	11%	100%	584
5-10 CHIP Patients	11%	41%	40%	8%	100%	110
• 11+ CHIP Patients	4%	31%	50%	15%	100%	26
Who Handles Billing						
• own self	36%	32%	23%	10%	100%	168
in-office staff	12%	39%	38%	11%	100%	550
out-source/other	17%	38%	41%	5%	100%	<i>157</i>

Of the 1,504 individuals responding to the survey, 529 (35%) did not rate Blue Cross Blue Shield on any item. Of the 975 individuals rating Blue Cross Blue Shield on at least one item, 910 (93%) gave an opinion for "Amount of reimbursement for CHIP services."

Table 4b. Am	Table 4b. Amount of Reimbursement (Facilities)									
	Excellent	Good	Fair	Poor	Total	n				
ALL FACILITIES	13%	36%	39%	12%	100%	102				
Time of Direction										
Type of Practice	100%	0%	50%	0%	100%	1				
Chemical Dependency			0%	0%	100%	1 6				
Community Clinic	17% 19%	33% 56%	50%	6%	100%	6 16				
Health Department Hospital	10%	31%	19%	17%	100%	10 42				
•	0%	100%	43%	0%	100%	42				
Laboratory Mental Health Center	33%	67%	43% 0%	0%	100%	3				
	14%	57%	0%	0%	100%	<i>3</i>				
Surgery Center		0%	78%	22%		9				
Vision Clinic	0%				100%					
Other	8%	25%	50%	17%	100%	12				
County										
Cascade	0%	25%	63%	13%	100%	8				
Flathead	0%	0%	80%	20%	100%	5				
Gallatin	20%	20%	40%	20%	100%	5				
Lewis & Clark	25%	38%	38%	0%	100%	8				
Missoula	0%	80%	0%	20%	100%	5				
Ravalli	0%	33%	67%	0%	100%	3				
Silver Bow	25%	25%	25%	25%	100%	4				
Yellowstone	0%	29%	57%	14%	100%	7				
Other	16%	41%	33%	10%	100%	49				
20.0	1070	11/0	33 70	1070	100 /0	,,,				
Avg. Number of CHIP Patier	nts per Week									
0 CHIP Patients	17%	50%	33%	0%	100%	6				
1-10 CHIP Patients	14%	39%	37%	11%	100%	74				
11-50 CHIP Patients	0%	17%	50%	33%	100%	6				
50+ CHIP Patients	0%	50%	50%	0%	100%	4				

Of the 122 facilities responding to the survey, 18 (15%) did not rate Blue Cross Blue Shield on any item. Of the 104 facilities rating Blue Cross Blue Shield on at least one item, 102 (98%) gave an opinion for "Amount of reimbursement for CHIP services."

	Excellent	Good	Fair	Poor	Total	n
ALL INDIVIDUALS	15%	48%	32%	4%	100%	211
Type of Practice						
Chemical Dependency	20%	40%	40%	0%	100%	5
Mental Health Care	30%	48%	23%	0%	100%	40
Nurse Practitioner	0%	100%	0%	0%	100%	4
Physical & Occupational Therapy	0%	67%	33%	0%	100%	3
Physician	11%	45%	38%	7%	100%	122
Physician Assistant	0%	86%	14%	0%	100%	;
Podiatry	100%	0%	0%	0%	100%	
Speech & Audiology	100%	0%	0%	0%	100%	_
Vision Services	0%	75%	25%	0%	100%	12
Other	0%	60%	40%	0%	100%	3
County						
Cascade	24%	53%	18%	6%	100%	12
Flathead	25%	42%	33%	0%	100%	12
Gallatin	60%	30%	10%	0%	100%	10
Lewis & Clark	15%	75%	10%	0%	100%	20
Missoula	2%	23%	73%	2%	100%	48
Ravalli	0%	67%	33%	0%	100%	
Silver Bow	14%	43%	43%	0%	100%	,
Yellowstone	26%	52%	22%	0%	100%	2
• Other	7%	74%	16%	2%	100%	50
Avg. Number of CHIP Patients p	er Week					
0 CHIP Patients	25%	58%	17%	0%	100%	12
1-4 CHIP Patients	19%	50%	25%	7%	100%	11
• 5-10 CHIP Patients	7%	41%	51%	2%	100%	6.
11+ CHIP Patients	10%	50%	40%	0%	100%	10
Who Handles Billing						
• own self	29%	46%	17%	8%	100%	24
in-office staff	12%	47%	40%	2%	100%	139
out-source/other	16%	72%	13%	0%	100%	32

Of the 1,504 individuals responding to the survey, 529 (35%) did not rate Blue Cross Blue Shield on any item, and an additional 760 (51%) did not rate Blue Cross Blue Shield on utilization review procedures. Of the 215 individuals rating Blue Cross Blue Shield on at least one utilization review item, 211 (98%) gave an opinion for "Simplicity of utilization review."

Table 5b. Simplic	ity of Uti	lizatio	n Revi	ew (Fa	cilities)	
	Excellent	Good	Fair	Poor	Total	n
ALL FACILITIES	20%	53%	17%	10%	100%	30
Type of Practice						
Chemical Dependency						
Community Clinic						
Health Department						
Hospital						
Laboratory						
Mental Health Center						
Surgery Center	Too Few			103		
Vision Clinic			wion ⁹			
Other		-4	Vations	es		
		obser	Maly			
County	EEW	TOUP				
Cascade	100 .b	GIO				
Flathead	, Sur					
Gallatin						
Lewis & Clark						
Missoula						
Ravalli						
Silver Bow						
Yellowstone						
Other						
Avg. Number of CHIP Patients p	er Week					
0 CHIP Patients						
1-10 CHIP Patients						
11-50 CHIP Patients						
50+ CHIP Patients						

Of the 122 facilities responding to the survey, 18 (15%) did not rate Blue Cross Blue Shield on any item, and an additional 74 (58%) did not rate Blue Cross Blue Shield on utilization review procedures. All 30 facilities rating Blue Cross Blue Shield on at least one utilization review item gave an opinion for "Simplicity of utilization review." However, the small sample size precludes analyses at the sub-group level.

	Excellent	Good	Fair	Poor	Total	n
ALL INDIVIDUALS	15%	21%	48%	16%	100%	211
Type of Practice						
Chemical Dependency	20%	40%	20%	20%	100%	5
Mental Health Care	34%	44%	20%	2%	100%	41
Nurse Practitioner	0%	100%	0%	0%	100%	4
Physical & Occupational Therapy	0%	100%	0%	0%	100%	3
• Physician	12%	44%	24%	21%	100%	122
Physician Assistant	0%	86%	14%	0%	100%	7
Podiatry	100%	0%	0%	0%	100%	3
Speech & Audiology	0%	100%	0%	0%	100%	1
Vision Services	0%	75%	25%	0%	100%	12
Other	0%	60%	40%	0%	100%	5
County						
Cascade	29%	47%	6%	18%	100%	17
Flathead	25%	33%	42%	0%	100%	12
Gallatin	50%	40%	10%	0%	100%	10
Lewis & Clark	15%	75%	10%	0%	100%	20
Missoula	6%	20%	28%	46%	100%	50
Ravalli	0%	50%	50%	0%	100%	2
Silver Bow	17%	50%	33%	0%	100%	ϵ
Yellowstone	23%	58%	19%	2%	100%	26
• Other	8%	77%	14%	14%	100%	51
Acces Named as a CHITD Dation to a	>4/ -					
Avg. Number of CHIP Patients p	12%	620/	1 = 0/	00/	1000/	1.
0 CHIP Patients		62%	15%	0%	100%	13
1-4 CHIP Patients	20%	50%	24%	7%	100%	117
• 5-10 CHIP Patients	7%	38%	15%	40%	100%	60
11+ CHIP Patients	10%	60%	30%	0%	100%	10
Who Handles Billing						
• own self	40%	32%	20%	8%	100%	25
in-office staff	10%	49%	21%	20%	100%	137
out-source/other	13%	75%	13%	0%	100%	32

Of the 1,504 individuals responding to the survey, 529 (35%) did not rate Blue Cross Blue Shield on any item, and an additional 760 (51%) did not rate Blue Cross Blue Shield on utilization review procedures. Of the 215 individuals rating Blue Cross Blue Shield on at least one utilization review item, 211 (98%) gave an opinion for "Speed of utilization review."

Table 6b. Spe	ed of Utiliz	ation	Reviev	v (Faci	lities)	
	Excellent	Good	Fair	Poor	Total	n
ALL FACILITIES	23%	50%	23%	3%	100%	30
Type of Practice						
Chemical Dependency						
Community Clinic						
Health Department						
Hospital						
Laboratory						
Mental Health Center						
Surgery Center	Too Few			for		
Vision Clinic			wion ⁹			
Other		or	Vations	e5		
		obser	Mall			
County	EEW	TOUP				
Cascade	100 .h	GIO				
Flathead	, Sur					
Gallatin						
Lewis & Clark						
Missoula						
Ravalli						
Silver Bow						
Yellowstone						
Other						
Caro						
Avg. Number of CHIP Patien	ts ner Week					
0 CHIP Patients	to per week					
1-10 CHIP Patients						
11-50 CHIP Patients						
50+ CHIP Patients						
SU+ CHIP PATIENTS						

Of the 122 facilities responding to the survey, 18 (15%) did not rate Blue Cross Blue Shield on any item, and an additional 74 (58%) did not rate Blue Cross Blue Shield on utilization review procedures. All 30 facilities rating Blue Cross Blue Shield on at least one utilization review item gave an opinion for "Speed of utilization review." However, the small sample size precludes analyses at the sub-group level.

Table 7a. Fairness	of Utiliz	ation	Review	(Indi	viduals)	
	Excellent	Good	Fair	Poor	Total	n
ALL INDIVIDUALS	16%	48%	21%	15%	100%	211
Type of Practice						_
Chemical Dependency	20%	40%	20%	20%	100%	5
• Mental Health Care	34%	44%	20%	2%	100%	41
Nurse Practitioner	0%	100%	0%	0%	100%	4
Physical & Occupational Therapy	0%	100%	0%	0%	100%	3
Physician	12%	44%	24%	21%	100%	122
Physician Assistant	0%	86%	14%	0%	100%	7
Podiatry	100%	0%	0%	0%	100%	3
Speech & Audiology	0%	100%	0%	0%	100%	1
Vision Services	0%	75%	25%	0%	100%	12
Other	0%	60%	40%	0%	100%	5
County						
Cascade	35%	41%	12%	12%	100%	<i>17</i>
Flathead	23%	46%	31%	0%	100%	<i>13</i>
Gallatin	60%	30%	10%	0%	100%	10
Lewis & Clark	20%	70%	10%	0%	100%	20
Missoula	4%	16%	75%	4%	100%	49
Ravalli	0%	50%	50%	0%	100%	2
Silver Bow	17%	50%	33%	0%	100%	6
Yellowstone	23%	62%	12%	4%	100%	26
• Other	8%	73%	16%	4%	100%	51
Avg. Number of CHIP Patients p	er Week					
0 CHIP Patients	23%	54%	15%	8%	100%	13
1-4 CHIP Patients	22%	49%	22%	7%	100%	116
• 5-10 CHIP Patients	7%	35%	55%	3%	100%	60
11+ CHIP Patients CHIP Patients	10%	60%	30%	0%	100%	10
Who Handles Billing						
• own self	44%	30%	22%	4%	100%	23
in-office staff	10%	49%	38%	4%	100%	138
out-source/other	19%	69%	13%	0%	100%	32
Bulleted sub-groups indicate significantly i	higher or lower	ratings.				

Of the 1,504 individuals responding to the survey, 529 (35%) did not rate Blue Cross Blue Shield on any item, and an additional 760 (51%) did not rate Blue Cross Blue Shield on utilization review procedures. Of the 215 individuals rating Blue Cross Blue Shield on at least one utilization review item, 211 (98%) gave an opinion for "Fairness of utilization review."

Table 7b. Fair	ness of Util	izatior	n Revie	w (Fac	cilities)	
	Excellent	Good	Fair	Poor	Total	n
ALL FACILITIES	23%	50%	23%	3%	100%	3(
Type of Practice						
Chemical Dependency						
Community Clinic						
Health Department						
Hospital						
Laboratory						
Mental Health Center						
Surgery Center				303		
Vision Clinic			ions	10.		
Other		asi	Vatio.	e5		
0.0.0	Too Few	obsel	Maly			
County	EeW	PUP	h.			
Cascade	100 .h	Gro				
Flathead	Sur					
Gallatin						
Lewis & Clark						
Missoula						
Ravalli						
Silver Bow						
Yellowstone						
Other						
Avg. Number of CHIP Patier	nts per Week					
0 CHIP Patients						
1-10 CHIP Patients						
11-50 CHIP Patients						
50+ CHIP Patients						

Of the 122 facilities responding to the survey, 18 (15%) did not rate Blue Cross Blue Shield on any item, and an additional 74 (58%) did not rate Blue Cross Blue Shield on utilization review procedures. All 30 facilities rating Blue Cross Blue Shield on at least one utilization review item gave an opinion for "Fairness of utilization review." However, the small sample size precludes analyses at the sub-group level.

	Excellent	Good	Fair	Poor	Total	n
ALL INDIVIDUALS	31%	50%	14%	6%	100%	942
Type of Practice						
Chemical Dependency	39%	31%	23%	8%	100%	13
Mental Health Care	43%	43%	13%	2%	100%	252
Nurse Practitioner	33%	51%	15%	0%	100%	39
Physical & Occupational Therapy	46%	51%	2%	2%	100%	57
Physician	21%	53%	18%	9%	100%	400
Physician Assistant	30%	53%	10%	7%	100%	30
Podiatry	50%	30%	20%	0%	100%	10
Speech & Audiology	24%	43%	29%	5%	100%	21
Vision Services	36%	57%	7%	0%	100%	69
Other	25%	61%	11%	4%	100%	28
County						
Cascade	33%	48%	15%	4%	100%	69
Flathead	32%	49%	16%	3%	100%	96
Gallatin	37%	47%	13%	4%	100%	85
Lewis & Clark	50%	35%	13%	3%	100%	72
Missoula	23%	43%	12%	23%	100%	136
Ravalli	29%	62%	9%	0%	100%	34
Silver Bow	30%	58%	10%	3%	100%	40
Yellowstone	31%	43%	26%	1%	100%	120
Other	27%	61%	10%	2%	100%	250
Avg. Number of CHIP Patients p	er Week					
0 CHIP Patients	25%	51%	21%	2%	100%	156
1-4 CHIP Patients	35%	50%	12%	4%	100%	594
• 5-10 CHIP Patients	20%	48%	10%	22%	100%	119
11+ CHIP Patients	35%	38%	21%	7%	100%	29
Who Handles Billing						
• own self	46%	42%	10%	2%	100%	167
in-office staff	25%	54%	13%	8%	100%	<i>575</i>
out-source/other	34%	43%	21%	2%	100%	164

Of the 1,504 individuals responding to the survey, 529 (35%) did not rate Blue Cross Blue Shield on any item. Of the 975 individuals rating Blue Cross Blue Shield on at least one item, 942 (97%) gave an opinion for the question, "In general, how would you rate Blue Cross Blue Shield of Montana's overall service to CHIP participating providers?"

Table 8b. Overall Service & Support (Facilities)								
	Excellent	Good	Fair	Poor	Total	n		
ALL FACILITIES	29%	58%	9%	4%	100%	101		
Type of Practice								
Chemical Dependency	100%	0%	0%	0%	100%	1		
Community Clinic	33%	67%	0%	0%	100%	6		
Health Department	24%	59%	6%	12%	100%	17		
Hospital	27%	56%	15%	2%	100%	41		
Laboratory	50%	50%	0%	0%	100%	4		
Mental Health Center	67%	33%	0%	0%	100%	3		
Surgery Center	29%	71%	0%	0%	100%	7		
Vision Clinic	0%	100%	0%	0%	100%	8		
Other	33%	42%	17%	8%	100%	12		
County								
Cascade	25%	50%	25%	0%	100%	8		
Flathead	0%	80%	20%	0%	100%	5		
Gallatin	80%	20%	0%	0%	100%	5		
Lewis & Clark	63%	38%	0%	0%	100%	8		
Missoula	40%	40%	0%	20%	100%	5		
Ravalli	33%	67%	0%	0%	100%	3		
Silver Bow	0%	75%	0%	25%	100%	4		
Yellowstone	0%	83%	17%	0%	100%	6		
Other	27%	63%	6%	4%	100%	49		
Avg. Number of CHIP Patients	s per Week							
0 CHIP Patients	25%	75%	0%	0%	100%	4		
1-10 CHIP Patients	28%	61%	8%	3%	100%	<i>75</i>		
11-50 CHIP Patients	50%	33%	0%	17%	100%	6		
50+ CHIP Patients	25%	75%	0%	0%	100%	4		

Of the 122 facilities responding to the survey, 18 (15%) did not rate Blue Cross Blue Shield on any item. Of the 104 facilities rating Blue Cross Blue Shield on at least one item, 101 (97%) gave an opinion for the question, "In general, how would you rate Blue Cross Blue Shield of Montana's overall service to CHIP participating providers?"

Table 9. Type of Individual Provider, by County										
	Cascade	Flathead	Gallatin	Lewis & Clark	Missoula	Ravalli	Silver Bow	Yellowstone	Other	TOTAL
Chemical Dependency	1%	3%	2%	2%	1%	2%	2%	1%	2%	2%
Mental Health Care	24%	24%	28%	35%	24%	23%	28%	24%	27%	26%
Nurse Practitioner	5%	6%	3%	4%	3%	4%	5%	5%	6%	5%
Phys/Occup. Therapy	8%	18%	7%	10%	11%	0%	15%	5%	4%	8%
Physician	40%	33%	36%	35%	47%	36%	35%	49%	38%	41%
Physician Assistant	5%	3%	7%	0%	1%	0%	5%	6%	8%	5%
Podiatry	2%	2%	2%	1%	0%	0%	0%	0%	0%	1%
Speech & Audiology	2%	2%	5%	4%	2%	4%	3%	2%	2%	2%
Vision Services	11%	4%	7%	4%	4%	9%	5%	4%	0%	6%
Other	3%	6%	4%	6%	6%	13%	2%	5%	4%	3%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
n	152	125	123	113	227	47	60	255	402	1,504

Table 10. Ave Weekly CHIP P (Individual Pro	atien					
(Illuividuai Fio						
	Percent of All	Percent of Valid				
0 CHIP Patients	36%	39%				
1-4 CHIP Patients	46%	49%				
5-10 CHIP Patients	8%	9%				
11+ CHIP Patients	3%	3%				
(Blank)	7%					
Total	100%	100%				
n	1,504	1,397				

Table 11. Provider's Billing Service (Individual Providers)				
	Percent of All	Percent of Valid		
Self	15%	16%		
In-Office Staff	60%	63%		
Out-Source/Other	20%	21%		
(Blank)	5%			
Total	100%	100%		
n	1,504	1,431		

Table 12. Type of Facility Provider				
	Percent of All	Percent of Valid		
Chemical Dependency	1%	1%		
Community Clinic	5%	5%		
Health Department	17%	18%		
Hospital	34%	36%		
Laboratory	6%	6%		
Mental Health Center	3%	3%		
Surgery Center	7%	7%		
Vision Clinic	7%	8%		
Other	15%	16%		
(Blank)	5%			
Total	100%	100%		
п	122	116		

		ent of ent of			
		Percent All	Percent (
Cascade		8%	9%		
Flathead		4%	5%		
Gallatin		4%	5%		
Lewis & Clark		8%	9%		
Missoula		7%	7%		
Ravalli		3%	3%		
Silver Bow		3%	4%		
Yellowstone		10%	11%		
Other		45%	49%		
(Blank)		8%			
	Total	100%	100%		
	n	122	11.		

Table 14. Average Weekly CHIP Patients (Facility Providers)						
	Percent of All	Percent of Valid				
0 CHIP Patients	15%	17%				
1-10 CHIP Patients	64%	74%				
11-50 CHIP Patients	5%	6%				
50+ CHIP Patients	3%	4%				
(Blank)	13%					
Total	100%	100%				
п	122	106				

Table 15. Item Response Rate Overview							
	Individual Providers	Facility Providers					
Rated Some Items, Including Some Utilization Review	14%	25%					
Rated Some Items, But Not Utilization Review	50%	61%					
Did Not Rate Any Items	35%	15%					
Total	100%	100%					
n	1,504	122					

Rate, by Billing Service							
	Self	In-Office Staff	Out-Source/ Other				
Rated Some Items	75%	66%	57%				
Did Not Rate Any Items	25%	34%	43%				
Total	100%	100%	100%				
n	233	900	299				

Table 17. Item Response Rate, by Type of Practice										
	Chemical Dependency	Mental Health	Nurse Practitioner	Phys. & Occup. Thearpy	Physician	Physician Assistant	Podiatry	Speech/ Audiology	Vision	Other
Rated Some Items	54%	67%	57%	49%	69%	43%	91%	67%	74%	68%
Did Not Rate Any Items	46%	33%	43%	51%	32%	57%	9%	33%	26%	32%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
n	24	387	69	120	609	70	11	33	95	44

ABOUT RESPONDENT COMMENTS

The survey questionnaire provided space for respondents to offer optional comments. All comments were transcribed from the surveys by hand and coded into the categories listed on the following pages. All comments collected are included on these pages. Spelling and grammatical errors in the original comments are kept "as is" and noted by "sic."

Positive Comments About CHIP Program

- 1. Wonderful coverage for the uninsured teens! —Nurse Practitioner (1-4 CHIP patients per week)
- 2. This is an EXCELLENT program providing children with care that would not have it with out this program. —Physician (1-4 CHIP patients per week)
- 3. You all are a *joy* to work with! -(5-10 CHIP patients per week)
- 4. This is a wonderful program. Hope it can continue. —Speech Therapist/Audiologist (1-4 CHIP patients per week)
- 5. this is a very good program for the uninsured needy —Physician (zero CHIP patients per week)
- 6. The state should fund the CHIP program at the highest maximal level possible. —Physician (1-4 CHIP patients per week)
- 7. Pleased that relatively low income clients get decent insurance coverage! I also appreciate the relative simplicity of filing; the rate of reimbursement; & the relative promptness of payment.

 —Mental Health Professional (1-4 CHIP patients per week)
- 8. Mary Noel at Chip state office is absolutely wonderful to work with —to providers and most importantly recipients. —Mental Health Professional (1-4 CHIP patients per week)
- 9. Keep up the good work! —Mental Health Professional (1-4 CHIP patients per week)
- 10. Just not enough availability of funds for coverage to non-insured young families. I think is a great program. —Physician (5-10 CHIP patients per week)
- 11. I think this is a great program for the children of Montana —Physician (1-4 CHIP patients per week)
- 12. I love CHIPS both for me and the children I serve. —Mental Health Professional (1-4 CHIP patients per week)
- 13. Great service for the teen for tens *-sic-* who would otherwise fall through the cracks. —Nurse Practitioner (1-4 CHIP patients per week)
- 14. Great program —I just don't see many children in my practice & have not personally had any CHIP recipients. —Physical/Occupational Therapist (zero CHIP patients per week)
- 15. CHIP is a very valuable service for Montanans in need. —Mental Health Professional (1-10 CHIP patients per week)
- 16. Great health program. So glad to see it in place. —Physical/Occupational Therapist (1-4 CHIP patients per week)
- 17. This is an excellent program for children w/ no insurance —Community Clinic (1-4 CHIP patients per week)
- 18. This is an excellent program for children w/ no insurance —Hospital (1-4 CHIP patients per week)
- 19. This is a terrific program for those young people. I truly hope it stays in place for future generations. —Misc. Facility Provider (1-10 CHIP patients per week)

Positive Comments on Blue Cross Blue Shield Implementation

- 20. We have only been providers for a short time but so far so good. —Speech Therapist/ Audiologist (1-10 CHIP patients per week)
- 21. We have had zero problems w/ Blue Chip program! —Physical/Occupational Therapist (zero CHIP patients per week)
- 22. We have had zero problems w/ Blue Chip program! —Vision Services Provider (zero CHIP patients per week)
- 23. Please continue to utilize BC/BS as they provide by far the best service to practitioners & patients. —Mental Health Professional (5-10 CHIP patients per week)
- 24. No problems. —Mental Health Professional (1-4 CHIP patients per week)
- 25. It's easy to communicate w/ BCBS. —Vision Services Provider (1-4 CHIP patients per week)
- 26. I would like to say that Patrick Brown has always been very helpful with any questions or problems that we may come across. It's people like Patrick that really make this program work.

 —Physician (1-4 CHIP patients per week)
- 27. I just like BCBS overall nice to deal with. —Mental Health Professional (1-4 CHIP patients per week)
- 28. I'm very happy with CHIP & the coverage that these children are given! —Mental Health Professional (1-4 CHIP patients per week)
- 29. Has been my easiest ins. co. to work with. —Mental Health Professional (1-4 CHIP patients per week)
- 30. Great. Simple to use & access. —Mental Health Professional (1-4 CHIP patients per week)
- 31. Compared to all other insurances I deal with BlueChip & BlueCross is the best. —(1-4 CHIP patients per week)
- 32. CHIP is the most professional prompt courteous and fair insurer I've dealt with. Keep it up!
 —Mental Health Professional (1-4 CHIP patients per week)
- 33. CHIP is a great program. It appears to be user friendly for the client. I have not had any problems with billing. Only once did I have some difficulty getting some inpatient service for a client. —Mental Health Professional (1-4 CHIP patients per week)
- 34. Better than a lot of insurance —wouldn't mind 100% but still pay better. —Mental Health Professional (1-4 CHIP patients per week)
- 35. Parents are discouraged because the want to work & their children lose all benefits as a result of their min wage job. —Chemical Dependency (1-4 CHIP patients per week)
- 36. Choosing of participants is not understandable People who have hardship & low income do not qualify yet people who are well to do & in middle to high income range are qualifying!

 Doesn't seem quite fair. —Physician Assistant (1-4 CHIP patients per week)

Mental Health Complaints About CHIP Implementation

- 37. Working with children requires family therapy as the parents *-sic-* involvement is crucial to the child's success their treatment progress. —Mental Health Professional (1-4 CHIP patients per week)
- 38. Overall I think the program is a vital service and well run. However as a psychologist clinically speaking I feel it is unethical and criminal that coverage is denied for CPT code 90846 family therapy without patient present services. —Mental Health Professional (1-4 CHIP patients per week)
- 39. These children need children's case mgmt services to better coordinate their mental health care. —Mental Health Professional (5-10 CHIP patients per week)
- 40. The option of `Extension of Service beyond 20 per year would be beneficial for outpatient youth with serious emotional disturbances. —Mental Health Professional (1-4 CHIP patients per week)
- 41. Sometimes more than 20 sessions/year needed for particularly mentally ill children. —Mental Health Professional (5-10 CHIP patients per week)
- 42. Mental health services are very limited No case management limited OP services no CSCT availability or group services —Physician (1-4 CHIP patients per week)
- 43. It would be beneficial for CPT code 90846 to be a covered service as work with families often entails need to work with parents apart from child. —Mental Health Professional (1-4 CHIP patients per week)
- 44. It is a major oversight to have a program specifically for children and not have family therapy covered....Not having 90846 available also cripples the therapy process but I can see that you don't want CHIP funs possibly filtering to adult therapy. —Mental Health Professional (1-4 CHIP patients per week)
- 45. In working w/ all children it is critically important to work with the primary caregivers alone -90846- without the child present to develop behavior plans etc.. CHIP needs to pay for this critical part of a childs -sic- Tx as well. —Mental Health Professional (1-4 CHIP patients per week)
- 46. Chip needs to cover 90847 & 90846 codes —since we are seeing children it is critical to include their parents. It is inappropriate inefficient & ineffective to see young children individually.

 —Mental Health Professional (1-4 CHIP patients per week)
- 47. CHIP clients do not have access to children's case management which is usually very important service for good mental health care. —Mental Health Professional
- 48. 21 Sessions not enough for children who live in chronically mentally ill households. —Mental Health Professional (1-4 CHIP patients per week)
- 49. 20 sessions/yr is too limiting for most children/adolescent services. The appeals process needs much improvement. —(1-4 CHIP patients per week)
- 50. Your new voice response telephone system is very inefficient. —Physician (1-4 CHIP patients per week)
- 51. Cover code 90846 to expedite progress in psychotherapy —Mental Health Professional (1-4 CHIP patients per week)

Complaints on Communication with Blue Cross Blue Shield

- 52. To get questions answered we are transferred from one person to another. Frustrating and time-consuming. —Physician (1-4 CHIP patients per week)
- 53. The new phone system is awful. -(1-4 CHIP patients per week)
- 54. It has been frustrating getting set up with talking to numerous people and voice mail's *-sic-*. Some didn't have the knowledge or get back to me promptly. I did talk to a Kathy Polett? who was excellent. I also feel my opinions may change as I get more familiar with the system. —
- 55. I have made phone calls that have not been returned. —Physician (1-4 CHIP patients per week)
- 56. Hate new voice response system. —Physician (1-4 CHIP patients per week)
- 57. On utilization review: Response system is horrible; no experience. —(1-4 CHIP patients per week)

Miscellaneous Complaints

- 58. Would like to see better reimbursement for services —Miscellaneous Care Provider (1-4 CHIP patients per week)
- 59. Would like more specialists in network here in Bozeman. —Physician (avg.11+ CHIP patients per week)
- 60. Wish it would cover birth control! —Nurse Practitioner (1-4 CHIP patients per week)
- 61. Very slow for mental health as good as nonexistant *-sic-*. Had application start in Dec of 2003 Have not yet recieved *-sic-* confirmation or denial of services as of to date. —Mental Health Professional (1-4 CHIP patients per week)
- 62. Too much emphasis on 'correct' diagnosis rather than useful time limits for treatment. The science on treatment shows very little connection between diagnosis and treatment effectiveness. —Mental Health Professional (1-4 CHIP patients per week)
- 63. Too difficult to get signed up in CHIP program. Sometimes we need a denial in order to get them on medicaid or other program. —Mental Health Professional (1-4 CHIP patients per week)
- 64. The only problem was with the Lab Services. We used Quest & the CHIP program does not contract with Quest. We have had some very upset patients. —Physician (zero CHIP patients per week)
- 65. The company needs to be investigated for misuse of funds. —Physician (1-4 CHIP patients per week)
- 66. The company is dishonest. -(1-4 CHIP patients per week)
- 67. Reimbursement for glasses dispensing is too low especially for a bifocal. BCBS won't pay for vision therapy -but Medicaid will. This is a service that should be covered for children. Physician (1-4 CHIP patients per week)
- 68. Pt dissatisfied with having to pay personally for radiology reading as our radiologist —the only one we can find —because were *-sic-* from ND —(1-4 CHIP patients per week)
- 69. Policy does not cover orthotics L3000. —Podiatrist (1-4 CHIP patients per week)
- 70. Not a BCBS fan. —Physician
- 71. Need to pay radiologists —Physician (1-4 CHIP patients per week)
- 72. Need to cover more patients —Physician (1-4 CHIP patients per week)
- 73. Need prg for clients medicaid to CHIP i.e. loss of eligibility for 1-2 months over time. Back to Medicaid easier. # of sessions w/ no review for additional -sic- —Mental Health Professional (1-4 CHIP patients per week)
- 74. Management —3rd party payment —Administrative —costs TOO high. Resaves —hold back —TOO high —Physician (1-4 CHIP patients per week)
- 75. I understand that BCBS is taking almost 1/3 of the CHIP money when its administrative costs by law are limited to 10%. If this continues we will no longer participate. —Physician (1-4 CHIP patients per week)
- 76. I cannot make a fair assessment I don't like the company. —Physician (1-4 CHIP patients per week)

Miscellaneous Complaints (cont'd.)

- 77. I'd rather work for free than see them make money on the poor. —(1-4 CHIP patients per week)
- 78. From time to time we run into problems when calling to verify eligibility when pertaining to glasses we now we are contracted w/ xxxxxx optical & to check with them! —Physician (5-10 CHIP patients per week)
- 79. Don't like the company. —
- 80. Doesn't cover reports and assessments team meetings etc. —Mental Health Professional (1-4 CHIP patients per week)
- 81. difficulty for patients to get their x-ray read as our radiologist was across the ND border! pt had to pay privately. —Physician (1-4 CHIP patients per week)
- 82. CHIP does not cover for a lot of services rendered. ex chiropractic —Miscellaneous Care Provider (1-4 CHIP patients per week)
- 83. BCBS should not make money off of this program nor should any other company. —Physician (1-4 CHIP patients per week)
- 84. BCBS is very difficult to work with. They use CHIP as a way to promote themselves when they contribute nothing financially or practically to the delivery of care. —Physician (1-4 CHIP patients per week)
- 85. BC/BS 'lost' most claims sent to them from this office for about a 3 month period —Including Blue CHIP —caused serious difficulties! Once Corrected —service has been great. —Mental Health Professional (1-4 CHIP patients per week)
- 86. As with everything else they're the only game in town so we must play ball with the crooks.

 —Physician (1-4 CHIP patients per week)
- 87. Would like to see another provider offering CHIP —Health Department (1-10 CHIP patients per week)
- 88. Problems with HealthWeb never seem to get our claims to BCBS and BCBS owns Healthy Web -sic- —Hospital
- 89. It takes to *-sic-* many calls to find the correct person who can help beyond just check on status of claims. —Health Department (1-10 CHIP patients per week)
- 90. Denials are difficult to get resolved —Misc. Facility Provider
- 91. CHIP pays poorly on tonsilectomy services —Hospital (1-10 CHIP patients per week)
- 92. BCBS Stinks —Misc. Facility Provider

Comments on Why Respondent Did Not Rate Program

- 93. With the few patients we have. —Physician (1-4 CHIP patients per week)
- 94. We treated one patient for a brief time over one year ago. —Miscellaneous Care Provider
- 95. We have only had one patient referral *-sic-* here since we signed up. —Physical/Occupational Therapist
- 96. We have only 1 or 2 patients so hard to judge. —Physician (1-4 CHIP patients per week)
- 97. We do not see very many children in our practice. —Physical/Occupational Therapist
- 98. We've only had to file 1 or 2 claims as our practice seems mostly medicare medicaide & regular blue cross. —Physician
- 99. Retired —Vision Services Provider
- 100. Practice is based in Montana & Wyoming. Minimal patients seen in Montana and practice base in oncology so not a lot of children seen. —Physician Assistant
- 101. Our practice does not usually see CHIP patients. I believe we have had one or two in the past year. —Physical/Occupational Therapist
- 102. Our claims are handled by our main office in Missoula. —Mental Health Professional
- 103. One CHIP client since CHIPs began. —Mental Health Professional
- 104. One-two CHIP children in last 5 years. —Mental Health Professional
- 105. Not sure if I see patients on this plan. —Physician
- 106. Not involved with filing claims; do not know reimbursement levels —Physician
- 107. Normally see patients 18 yrs or older —specialty practice. —Physiciar
- 108. No opinion because we haven't had any CHIP patients yet. —Physician
- 109. No known experience with CHIP in past. —Physical/Occupational Therapist
- 110. No comment on any of this. I work at Great Falls Clinic and do OB-GYN so don't deal with children. —Physician
- 111. No CHIP clients 3 or more years —Mental Health Professional
- 112. New provider Physician Assistant
- 113. Never had to call them. —(1-4 CHIP patients per week)
- 114. My practice is new —I am now seeing a CHIP client so will be filing *-sic-* CHIP in next month. —Mental Health Professional (1-4 CHIP patients per week)
- 115. Most billing is done from another organization. —Physician (5-10 CHIP patients per week)
- 116. Member only 2 weeks. —Physician (1-4 CHIP patients per week)
- 117. May only see occasional CHIP patient and I do not handle claims or billing. —Physician Assistant
- 118. Limited experience with CHIP. However I would find it helpful to know what types of therapy DME orthotics are covered or who to contact to ask. —Physical/Occupational Therapist (1-4 CHIP patients per week)
- 119. Just started practicing medicine in Montana and have not had a CHIP patient yet. —Physician Assistant
- 120. Just started as a blue chip provider —Vision Services Provider
- 121. I work with adults only in a pain management practice —Therefore I have had very little exposure to the CHIP program. —Physician Assistant
- 122. I have not provided services to date to children enrolled in this program. —Mental Health Professional
- 123. I have been a CHIP provider for the last several years but have never received a CHIP client.
 —Mental Health Professional
- 124. I don't see pediatric patients. —Vision Services Provider
- 125. I don't see children. —Physician
- 126. I don't see children and have no CHIP patients. —Physician
- 127. I don't do any of the billing or check on insurance of any patients I see —no idea how to answer above questions. —Physician (1-4 CHIP patients per week)
- 128. I do not see children or adolescents —Physician
- 129. I do not have to file so don't know what kind of programs my patients are in. —Physician

Comments on Why Respondent Did Not Rate Program (cont'd.)

- 130. I do not handle claim processing or have info regarding these questions. —Physical/ Occupational Therapist (1-4 CHIP patients per week)
- 131. I do not bill as the hospital handles all of those needs; sorry I cannot comment. —Physician
- 132. I ask that these questions be directed to billing staff as it will be a more accurate reflection.

 —Mental Health Professional (1-4 CHIP patients per week)
- 133. I am retired but volunteer 4 hours a week at GCC —mostly adults —Physician
- 134. I am paid salary I do no individual billing —Nurse Practitioner
- 135. I am not the right person for this type of questionaire *-sic-* as I do not deal with these aspects.

 —Nurse Practitioner
- 136. I am an adult neurologist. I do not treat children. —Physician
- 137. I am a parttime subcontractor. So I do not participate in billing or collecting. —Physician
- 138. I am a new provider and have not made CHIP claims. —Mental Health Professional
- 139. I am a CHIP participating provider but have not seen any children with this insurance. Physical/Occupational Therapist
- 140. I'm not a CHIP provider nor do I intend to become one. —Physical/Occupational Therapist
- 141. I'm an E.R. M.D. —Physician
- 142. I'm a pathologist at DBC in Billings. I'm not familiar with CHIP directly. I see specimens not patients. —Physician
- 143. Hospital owned *-sic-* walk in *-sic-* clinic —Do not handle any billing or Utilization Review. —Physician (1-4 CHIP patients per week)
- 144. haven't used it —Mental Health Professional
- 145. Have not served clients with CHIP —It's too HARD for them to get this coverage. —Mental Health Professional
- 146. Have never filed. —Physical/Occupational Therapist
- 147. Have filed no claims with CHIP. —Physician
- 148. Has never treated a CHIP patient. —Physician
- 149. Do not currently see children or families. —Mental Health Professional
- 150. Current caseload is adults 20 and over. —Mental Health Professional
- 151. Although I am a CHIP provider and have 20+ years of clinical experience my services are not being utilized at all. —Mental Health Professional
- 152. Adult care only. —Physician
- 153. Our services are not covered by CHIP. (survey n/a)
- 154. We see probably a handful per year —Physician
- 155. OB/GYN —Maybe 2 per year. —Physician
- 156. No clue how to fill this out. -Physician
- 157. Don't see children. -Physician
- 158. Am a surgeon and see very few children —Physician

Miscellaneous Comments

- 159. Waitop (?) best —Mental Health Professional (zero CHIP patients per week)
- 160. Clinician will no longer provide CHIP services if BCBS is replaced by DPHHS and runs similar to Medicaid. —Mental Health Professional (1-4 CHIP patients per week)
- 161. On 'Claims': Am puzzled why don't use the UFC shot program —Seems like you could have more money to use for those on waiting list. —Physician (1-4 CHIP patients per week)
- 162. Once CHIP beings services it is very beneficial to children & families. However the long wait between application and start of services is detremental *-sic-* to the mental health services where families often come in in a crisis & waiting 6 mo. is not an option. —Mental Health Professional (1-4 CHIP patients per week)
- 163. This is a waste, -sic- I receive 21 of these (surveys), that's 7.77 in postage when one questionair -sic- to xxxx Main St. would have worked. —Jan
- 164. Needs to be expanded expedited —Mental Health Professional (1-4 CHIP patients per week)
- 165. I would take more CHIP referrals. —Mental Health Professional (1-4 CHIP patients per week)
- 166. I would like to see more utilization of my services by CHIP children —I do not think they know Naturopathic Physicians are enrolled —may need more publicity/education to public. —Physician (1-4 CHIP patients per week)
- 167. I would like the patients to know more about their policy. —Physician (1-4 CHIP patients per week)
- 168. I wish there were more slots for children and a shorter waiting list —The children of the working poor slip through the cracks! —Miscellaneous Care Provider (1-4 CHIP patients per week)
- 169. Fair outpatient coverage —very lengthy enrollment problems -waiting list- —Vision Services Provider (zero CHIP patients per week)
- 170. Blue Cross has been historically volatile but Montanas' -sic- CHIPS coverage seems to be good.

 —Chemical Dependency (1-4 CHIP patients per week)

Methodology Overview

Through a competitive bid process, Nth-Degree Analytics of Bozeman, MT, was awarded a contract by the Montana Department of Public Health & Human Services (DPHHS) to survey participating providers with Montana's Children's Health Insurance Plan, administered by Blue Cross Blue Shield of Montana. The survey's purpose is to assess the quality of claims processing, authorization/review procedures, and relations with providers.

In consultation with Ms. Jackie Forba, CHIP Supervisor within DPHHS's Health Care Resources Bureau, Nth-Degree designed a short, one-page survey questionnaire for individual providers and a separate, similar questionnaire for CHIP participating facilities. Copies of the questionnaires and the cover letter accompanying each of them are included in Appendix B.

The questionnaires were designed to be anonymous and included a self-addressed stamped envelope, addressed to Nth Degree's offices in Bozeman.

DPHHS provided Nth-Degree Analytics a complete listing of the 3,431 registered providers for the CHIP program. The list consisted of 3,277 individual providers and 154 facilities. Given concerns about potentially low response rates and the need for reliable sub-group analyses, all providers on the list were included in the survey, rather than generating a sample from which to survey.

During the first week of June 2004, a postcard was sent in the name of DPHHS to each CHIP provider, alerting the provider to look for a forth-coming survey from DPHHS. The survey itself was mailed out in the name of DPHHS at the end of the second week of June, followed by a reminder postcard a few days later.

Responses received up until July 19 were tabulated for analyses. Forty-five surveys were returned by the postal service as undeliverable (e.g., provider had moved, closed, or retired) and 10 surveys were returned but not answered by individuals (often, as a respondent would note, because the respondent said he or she was ineligible due to retirement or similar reasons). A total of 1,626 valid surveys were returned, including 122 from facilities and 1,504 from individuals.

By standard calculations, the survey received a response rate of 79% from facilities and 47% from individual providers.

Though the response rate for individual providers is higher than that for most general public opinion polls – and higher than we predicted at the inception of the project – response rates were likely inhibited by the fact that a large percentage of the sample either had never provided services for CHIP patients or had limited knowledge of billing-related matters concerning their own practice. Over a third of the respondents did not give a rating for Blue Cross Blue Shield's administration of CHIP on even one of the eight "rating" questions on the questionnaire; several of these respondents commented on the survey that they had never served a CHIP patient.

A Note on the Survey's Margin of Error

The concept of a survey's "margin of error" is widely misunderstood and often misused by survey researchers. In general, it refers to the amount that a value calculated from a sample may be expected to deviate from the actual value in the larger population from which the sample was drawn.

With a 3% margin of error, 95 out of 100 perfectly implemented surveys would generate estimates within 3 percentage points of the actual percentage in the population. For instance, if 70% of all providers in the population would rate Blue Cross Blue Shield as "excellent" and 100 surveys were conducted, each with a 3% margin of error, values calculated from roughly 95 of the surveys would be between 67-73%. Values calculated from the other five surveys would be outside of this range.

The smaller the margin of error, the more confident one can be that the results are near the true value in the population – assuming the sample was created by a perfect random draw from the population.

In actuality, the above assumption is never fulfilled in survey research. Different types of people are more likely to agree to participate in a survey than others. Women, for instance, tend to respond to surveys at higher rates than men, and higher educated people tend to respond at higher rates than lower educated people. Distortions from such non-random sources of sampling bias quickly dwarf the size of the random sampling error that is the basis of the "margin of error." Consequently, the margin of error is of dubious value for evaluating the accuracy of a survey.

For the CHIP participating provider survey, the entire population of interest was sent a survey. As such, there is *no* random sampling, and so the basis for the margin of error does not technically apply (it would be essentially zero). However, not everyone in the population returned a survey. To the extent that those who responded differ from non-responders, the results of the survey may be skewed, and the margin of error does not reflect this potential source of bias.

Even though the margin of error may not be technically relevant for the survey, some readers may nevertheless desire a margin of error statistic. The values given in the table below are for comparing a sample to an infinite-sized population, the basis for how the margin of error is typically computed. For small populations (e.g., under 25,000) a slightly different calculation is technically called for, but again, it will be close to zero as the sample size approaches that of the population.

The margin of error depends upon more than just the size of the sample and of the population, but for simplicity in exposition (and usually without much harm) it easier to focus on just the sample size. Note, though, that when examining a subgroup in a sample, such as physicians only or mental health care providers only, the "sample size" is the size of the subgroup, not the size of the entire sample. Thus, the margin of error for results of a particular subgroup will be considerably larger than the margin of error for results based on the entire sample.

Sample Size	Margin of Error
50	14%
100	10%
250	6%
500	4%
1,000	3%
2,000	2%

Methodological Summary

Sponsor: Montana Department of Public Health & Human Services

Sponsor Contacts: DPHHS Health Care Resources Bureau

Ms. Mary Noel, Chief

Ms. Jackie Forba, CHIP Supervisor

Principal Investigator: Dr. Greg D. Adams, Ph.D.

Nth-Degree Analytics Bozeman, MT 59715 (866) 308-6358

Survey Target Population: All registered participating Montana CHIP providers

Survey Sample: (entire target population)

Survey Format: Postal Mail

Date Administered: Third week of June 2004

Initial Sample Size: 3,431 (154 facilities and 3,277 individuals)

Survey Response Rate:

Facility Providers

Surveys Mailed
154
3,277

Postal Delivery Failure
45

Returned blank (ineligible, etc.)
10

Returned Complete
122
1,504

— See Attached Surveys —

DEPARTMENT OF PUBLIC HEALTH AND HUMAN SERVICES



JUDY MARTZ GOVERNOR GAIL GRAY, Ed.D. DIRECTOR

STATE OF MONTANA

www.dphhs.state.mt.us

PO Box 4210 HELENA, MT 59604-4210

June 11, 2004

Dear CHIP Health Care Provider:

The Department of Public Health & Human Services (DPHHS) is conducting a review of Blue Cross Blue Shield of Montana's (BCBSMT) administration of the Montana Children's Health Insurance Plan (CHIP). Part of the review entails a survey of all CHIP participating providers, including hospitals and similar facilities. The survey helps DPHHS ensure that providers' needs are being addressed in the CHIP program, so that quality care can continue to be delivered to Montana children who require it. For the survey to be statistically valid, DPHHS needs your facility's input.

Regardless of the extent of your facility's experiences with CHIP, please fill out the questionnaire included with this letter and return it in the enclosed envelope by **June 30**th. If for some reason you are unable to return the survey by this deadline, a late response is acceptable.

DPHHS has contracted with Nth-Degree Analytics, a private research firm, to tally and analyze the results for the state. Responses to the survey are anonymous, and only non-identifying statistical summaries of the survey will be made public.

The questions on the survey are mostly self-explanatory, but if you need clarification, please do not hesitate to contact me at (406) 444-5288. Answers to common questions about the survey also may be found on the web at www.chip.state.mt.us.

Thank you for your assistance.

Sincerely,

Jackie Forba, CHIP Supervisor Health Care Resources Bureau

Jackie Torba

Montana Department of Public Health and Human Services

CHIP Participating Provider Questionnaire

INSTRUCTIONS: If your facility has not filed claims under the Montana Children's Health Insurance Plan (CHIP), please fill out Section 4 only. Otherwise, please fill out the entire questionnaire.

L) Claim	s Processing						
Please rat		g claims with Blue Cross B	lue Shield	of Mont	ana (BC	CBSMT) f	
SCI VICCS	•		Excellent	Good	Fair	Poor	No Opinion
	Simplicity of claim-fi	ling process	0	0	0	0	0
	Extent of services co	vered		\bigcirc	\bigcirc		
	Promptness with wh	ich claims are paid	0	\circ	\circ	0	0
	Amount of reimburs	ement for CHIP services	0	0	0	0	0
Utiliza	tion Review Proc	edures					
utilizatior utilizatior	review for one or more (patients requires utilization CHIP patients, please rate HIP. If you have not exper	Blue Cross	Blue S	hield of	Montana	'S
			Excellent	Good	Fair	Poor	No Opinion
	Simplicity of utilizat	ion review		0	\circ	\circ	0
	Speed of utilization	review	\circ	\circ	\circ	\circ	0
	Fairness of utilizatio	n review	0	0	0	0	0
	In general how w	ould you rate Blue Cross	Excellent	Good	Fair	Poor	No Opinion
	To consul how w	ould are unto Divo Cores	Excellent	Good	Fair	Poor	
	Blue Shield of Mor CHIP participating p	ntana's overall service to providers?	<u> </u>	<u> </u>	<u> </u>	<u> </u>	0
Optiona	l comments/explanati	on:					
Provi	der Background						
hocolhesullab	he type of your facility? spital mmunity clinic alth department ental health center rgery center poratory ion clinic	In a typical week, h CHIP patients do facility serve? 0 0 1 - 10 0 11 - 50 0 more than 50	oes your	Wha facil		zip code	of your

Thank you for your assistance. Please mail this questionnaire in the enclosed self-addressed stamped envelope to: Montana CHIP Provider Study, c/o Nth-Degree Analytics, 321 E. Main St., Ste. 318, Bozeman, MT 59715.

DEPARTMENT OF PUBLIC HEALTH AND HUMAN SERVICES



JUDY MARTZ GOVERNOR GAIL GRAY, Ed.D. DIRECTOR

STATE OF MONTANA

www.dphhs.state.mt.us

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Thank you for your assistance.

Sincerely, Jackee Torba

Jackie Forba, CHIP Supervisor Health Care Resources Bureau

Montana Department of Public Health and Human Services

CHIP Participating Provider Questionnaire

INSTRUCTIONS: If you have not filed claims under the Montana Children's Health Insurance Plan (CHIP), please fill out Section 4 only. Otherwise, please fill out the entire questionnaire.

Claims Processing

	Please rate your experience of filing claims with Blue Cross E	Blue Shield	of Mont	ana (BC	CBSMT) f	or CHIP
	services.	Excellent	Good	Fair	Poor	No Opinion
	Simplicity of claim-filing process	0	0	0	0	
	Extent of services covered	0	0	0	0	
	Promptness with which claims are paid		\circ	0	\circ	
	Amount of reimbursement for CHIP services	0	0	0	0	
2	Utilization Review Procedures					
	In-patient hospitalization of CHIP patients requires utilizatio utilization review for one or more CHIP patients, please rate utilization review procedures for CHIP. If you have not expepatients, skip ahead to Section 3.	Blue Cross	Blue SI	hield of	Montana	's
		Excellent	Good	Fair	Poor	No Opinion
	Simplicity of utilization review		0	0	0	
	Speed of utilization review	0	0	0	0	0
	Fairness of utilization review	0	0	0	0	
3	Insurer Service & Support					
		Excellent	Good	Fair	Poor	Opinion
	In general, how would you rate Blue Cross Blue Shield of Montana's overall service to CHIP participating providers?		0	0	0	
	Optional comments/explanation:					
4	Provider Background					
	What is the nature of your practice? (mark all that apply) physician (MD, DO, etc.) dentist mental health care vision services physician assistant nurse practitioner other:		pract	cice? you in-or out- what zipo	personal ffice staf source/o	f

Thank you for your assistance. Please mail this questionnaire in the enclosed self-addressed stamped envelope to: Montana CHIP Provider Study, c/o Nth-Degree Analytics, 321 E. Main St., Ste. 318, Bozeman, MT 59715.